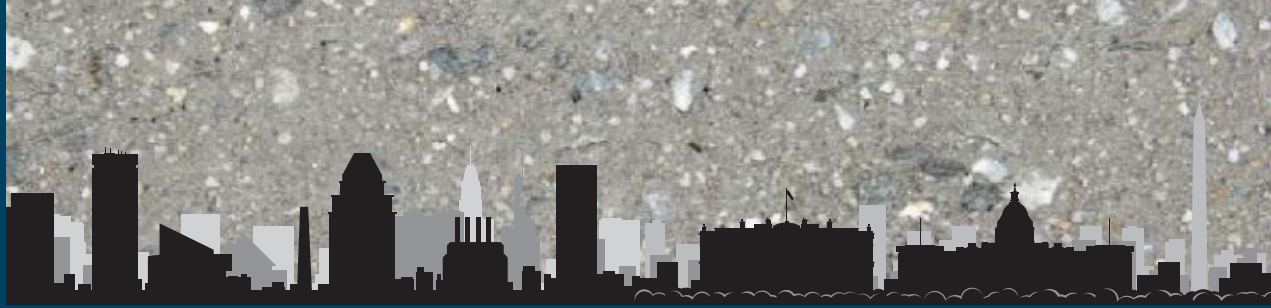




THE NEWSLETTER OF
THE BALTIMORE
WASHINGTON DC
CHAPTER OF ICRI

THE AGGREGATE

- 2ND QTR DINNER RECAP
- 2026 FALL GOLF OUTING
- SPRING/SUMMER EVENT RECAPS

3RD QUARTER 2026

PRESIDENT'S MESSAGE



As we head into the second half of the year, 2026 has already been a year of firsts for our chapter.

One I am especially proud of is our new involvement with the DC Students Construction Trades Foundation. As a first-time Silver Saw supporter, our chapter is helping students gain exposure to the construction industry through technical training, internships, and mentorship opportunities.

ALEX GUGLIOTTA *ARCHITECTURAL SALES GROUP* The construction industry as a whole is built on experience while constantly evolving with new standards, technologies, and building materials. Through our new involvement with the DC Trades Foundation, ICRI can help pass that knowledge on and create meaningful connections for the next generation. A special thank-you to Ken Kosteva for getting this initiative off the ground. There are also some exciting things happening at ICRI National. One of the most interesting is D(ai)le, ICRI's new AI assistant. Unlike an open internet AI tool, D(ai)le is trained exclusively on ICRI-vetted content and provides source-backed answers to concrete repair questions.

We also had two successful social events this quarter. Our skeet shooting event featured clays that apparently had been set to expert mode, followed by our third annual cornhole tournament, which I think we can officially start calling a tradition. Thank you again to our sponsors, volunteers, and members who make these events possible.

There is plenty still ahead, including our joint meeting with IIBEC, the golf tournament, and our Fall Technical Seminar at Concrete Protection & Restoration, where we are planning hands-on demonstrations alongside the technical program.

Overall, we have a great second half of the year ahead of us.
I look forward to seeing everyone this fall!

Alex

2026 CHAPTER CALENDAR

September 10th, 2026: 3rd Quarter Dinner Meeting with IIBEC

September 18, 2026: Outstanding Project Submissions, Scholarship Applications, and Tradesman Award Applications Due

September 20, 2026: 2026 Board of directors' nominations published

October 1, 2026: Annual Golf Tournament – Blue Mash Golf Course

October: ICRI National 2026 Fall Convention – Phoenix Arizona

November 12, 2026: 4th Quarter Dinner Outstanding Repair Project Awards Banquet

December 3, 2026: 2026 Fall Technical Seminar – CP&R's Main Office

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ASSOCIATE PRINCIPAL AND BRANCH MANAGER
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PRESIDENT OF THE ICRI DELAWARE VALLEY CHAPTER

3RD QUARTER DINNER MEETING WITH IIBEC

THURSDAY, SEPTEMBER 10TH, 2026

WILDFIRE RESTAURANT - TYSON'S GALLERIA
MCLEAN, VA 22102

SCHEDULE:

5:30-6:30 PM: NETWORKING RECEPTION AND HAPPY HOUR

6:30-7:10 PM: DINNER SERVICE

7:10-8:10 PM: TECHNICAL PRESENTATION

8:10-8:30 PM: CLOSING REMARKS AND FINAL NETWORKING

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The ICRI Baltimore–Washington Chapter held its 2nd Quarter Dinner Meeting on Thursday, May 14, at Lakewood Country Club in Rockville, Maryland. Chapter members gathered for an evening of networking, dinner, and a timely presentation focused on the growing role of artificial intelligence in the construction industry.

The evening's presentation, "No Nonsense: AI Tools You Can Use Today," was presented by Frank Duarte, Managing Member of Keystone Waterproofing & Restoration, LLC. The session focused on making AI practical and approachable for construction and restoration professionals, with an emphasis on tools that can be incorporated into everyday work without specialized technical or coding experience.

Frank demonstrated real-world applications of commonly available platforms, including ChatGPT, Microsoft Copilot, Adobe Firefly, Power BI, Power Automate, and other AI-enabled tools. For companies just beginning to explore AI, he recommended starting with familiar administrative and communication tasks, such as drafting, summarizing, reporting, and organizing information. He also discussed using tools such as Power BI and Power Automate to connect data and automate repetitive processes.

Beyond administrative applications, the presentation explored the growing potential for AI in construction estimating and takeoff. Frank highlighted a number of AI-enabled estimating and takeoff platforms and discussed their potential to streamline portions of the estimating process. These tools offer opportunities to reduce time spent on repetitive tasks while allowing estimators to focus more attention on pricing, project-specific considerations, and other areas where professional judgment remains essential.

Throughout the presentation, Frank emphasized identifying applications where AI can provide meaningful value in day-to-day operations while maintaining appropriate human review and oversight. Thank you to Frank for sharing his experience, recommendations, and practical insights, and to everyone who joined us for another successful Chapter dinner meeting



2026 2nd Quarter Dinner Meeting

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2026 Sporting Clay Outing



On June 11, 2026, the ICRI Baltimore-Washington Chapter hosted its annual skeet shooting event at the Prince George's County Trap and Skeet Center in Glenn Dale, Maryland. Members and guests gathered for a morning of friendly competition, networking, and camaraderie on the skeet course, moving through a series of individual stations. This year's course was considered more challenging than last year, providing an added test for participants.



Congratulations to Nate Carlsey, who successfully hit 30 of 50 targets on the challenging course! Following the event, attendees gathered for lunch catered by Mission BBQ, providing a great opportunity to share stories from the day, and relax before (maybe) heading back to work for the day. The event was a great success and another enjoyable outing for the ICRI Baltimore-Washington Chapter.



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ICRI BWC ATTENDS "MEET THE FUTURE" LUNCHEON

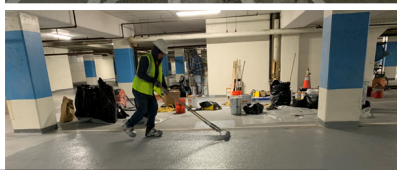
This spring, Board Members Alex Gugliotta and Ken Kosteva represented the ICRI Baltimore-Washington Chapter at the DC Students Construction Trades Foundation's annual Meet the Future Luncheon. As a Silver Saw sponsor, ICRI was proud to support the event, which recognizes student achievement while celebrating the Foundation's efforts to expand career opportunities in the skilled trades.

The DC Students Construction Trades Foundation creates pathways into the construction industry through career and technical education (CTE) programs, adult job training, apprenticeship-related instruction, internships, and workforce development initiatives. The Foundation's Academy of Construction and Design (ACAD Builds) program provides students with hands-on experience and mentorship while introducing them to careers in carpentry, electrical work, HVAC, masonry, construction management, and other construction-related fields.

Supporting organizations like the DC Students Construction Trades Foundation reflects ICRI's commitment to strengthening the future of our industry by investing in the next generation of skilled professionals. We are proud to partner with an organization that is helping develop tomorrow's workforce and look forward to continuing our support of its important mission.



DC Students Construction Trades Foundation sponsors high school career tech programs, adult job training, and apprenticeship related instruction for employees of construction companies serving the District of Columbia.



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ICRI Baltimore Washington 2026 Fall Golf Tournament

Thursday, October 1st, 2026

SCHEDULE:
7:30 am: Course and
Driving Range Open
9:00 am: Shotgun Start



TOURNAMENT LOCATION:

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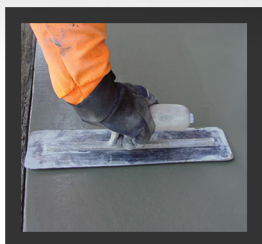
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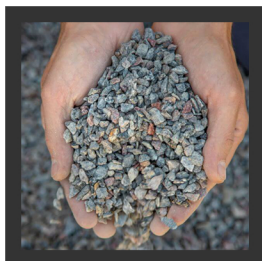
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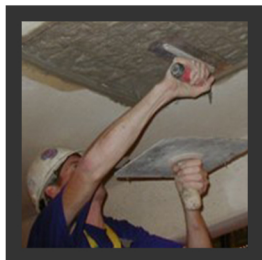
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ICRI BW CHAPTER SCHOLARSHIP & AWARDS PROGRAMS

Each year, the chapter offers both an academic and industry scholarship, as well as a tradesman recognition award, to qualified individuals. Criteria and eligibility rules and applications can be found on our web site under the heading SCHOLARSHIPS & AWARDS.

CONCRETE REPAIR TRADESMAN RECOGNITION AWARD PROGRAM

The first place Concrete Repair Tradesman Recognition Award entry granted under this program will receive a \$500.00 award that can be used for the purchase of new tools/equipment or for continuing education, training, or other industry certification. The first-place award will also receive a complimentary one-year individual membership in the Baltimore Washington Chapter of ICRI. The second and third place Concrete Repair Tradesman Recognition Award entries granted under this program will each receive a \$250.00 award that can be used for the purchase of new tools/equipment or for continuing education, training, or other industry certification.

CONTINUING EDUCATION SCHOLARSHIP PROGRAM GUIDELINES AND APPLICATION (ACADEMIC)

Each scholarship granted under this program may be up to \$1,000.00, plus a one year individual membership in the National ICRI and the Baltimore Washington Chapter of ICRI. The award shall be for one year. Applicants may reapply for subsequent years. The Scholarship Award may be used towards an accredited institution of higher learning, professional certification program or a continuing educational program. The winner will have to submit an accountability of the Scholarship Award.

CONTINUING EDUCATION SCHOLARSHIP PROGRAM GUIDELINES AND APPLICATION (INDUSTRY)

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FOR DETAILS AND APPLICATIONS VISIT WWW.ICRIBWCHAPTER.ORG AND CLICK **SCHOLARSHIPS & AWARDS** ON THE MENU



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ICRI Q3 Cornhole Social at Lone Oak Farm Brewing Co.



ICRI Baltimore-Washington hosted its 3rd Annual Cornhole Social at Lone Oak Farm Brewing Co., continuing what has quickly become one of the chapter's favorite social events of the year.

This year's champions were the father-son duo from C.A. Lindman, **Craig and Justin Abell**, who successfully defended their title after also winning last year's tournament. The back-to-back champions worked their way through a competitive field to take home the 2026 title and will receive recognition for their win at the ICRI Baltimore-Washington End-of-Year Awards Dinner.

A big thank-you goes to Joe Purdue, who organized and ran this year's tournament. Joe put together a great format, beginning with a seeding round that gave every team four games before moving into a single-elimination tournament. The format gave everyone plenty of opportunities to play while keeping the competition going throughout the evening.

One of the things that makes the Cornhole Social unique is how much our members contribute to making it happen. Restoration East stepped up this year by furnishing four sets of cornhole boards for the tournament. Sean Gownley of Architectural Sales Group (ASG) brought some local flavor with his Baltimore- and Ravens-themed boards, while C.A. Lindman also contributed boards to help keep the tournament moving.

We also want to recognize Baker Concrete Construction and LRT Restoration Technologies, which had some of the strongest company representation at the event, with five attendees each. It was great to see such strong participation, particularly

from companies continuing to grow their presence in the Baltimore-Washington restoration community.

Events like this are an important part of what makes the ICRI Baltimore-Washington Chapter special. Beyond the technical seminars, education, and industry programs, the Cornhole Social gives contractors, consultants, manufacturers, and other members of our restoration community an opportunity to compete, network, and spend time together outside of the typical project setting.

Thank you to everyone who attended, brought boards, helped organize, and made the 3rd Annual ICRI Cornhole Social another successful event. Congratulations again to Craig and Justin Abell of C.A. Lindman — our Cornhole Champions!



The 2026 ICRI National Fall Convention in Phoenix, AZ: Register at [ICRI.org](https://www.icri.org)

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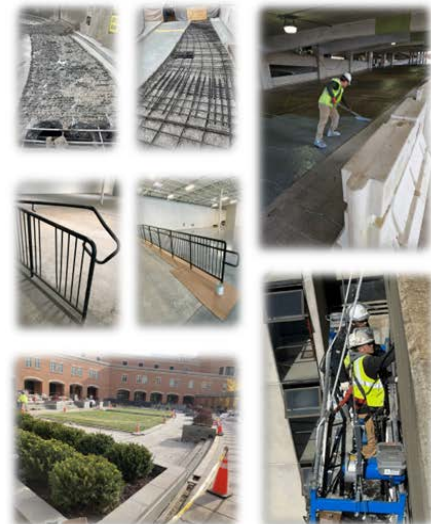
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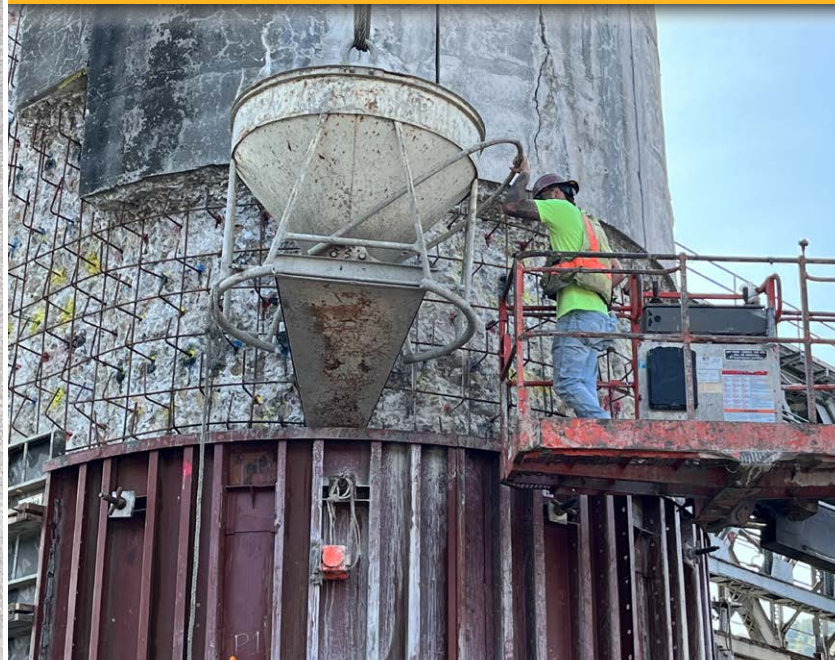
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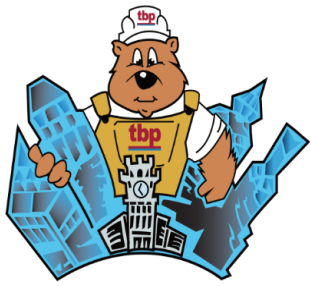
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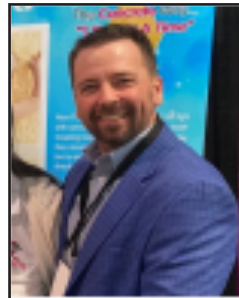


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